

Short-Form Registration Statement
Pursuant to the Foreign Agents Registration
Act of 1938, as amended

Each partner, officer, director, associate, employee, and agent of a registrant is required to file a short form registration statement unless he engages in no activities in furtherance of the interests of the registrant's foreign principal or unless the services he renders to the registrant are in a secretarial, clerical, or in a related or similar capacity.

Privacy Act Statement. Every registration statement, short form registration statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .429 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name TERENCE JOSEPH FERGUSON	2. Registration No. 3013												
3. Residence Address(es) 250 WEST EL CAMINO REAL, SUNNYVALE, CA 94087	4. Business Address(es) SCOTTISH DEVELOPMENT INTERNATIONAL, 2570 NORTH FIRST STREET, SUITE 440, SAN JOSE, CA 95131												
5. Date and Place of Birth 2 FEB 1969 GLASGOW, UNITED KINGDOM Nationality BRITISH Present Citizenship BRITISH	6. If present citizenship was not acquired by birth, indicate when, and how acquired.												
7. Occupation VICE PRESIDENT													
8. What is the name and address of the primary registrant? Name SCOTTISH DEVELOPMENT INTERNATIONAL Address 28 STATE STREET, SUITE 2300, BOSTON, MA 02109-1775													
9. Indicate your connection with the primary registrant: <table border="0"><tr><td><input type="checkbox"/> partner</td><td><input type="checkbox"/> director</td><td><input checked="" type="checkbox"/> employee</td><td><input type="checkbox"/> consultant</td></tr><tr><td><input type="checkbox"/> officer</td><td><input type="checkbox"/> associate</td><td><input type="checkbox"/> agent</td><td><input type="checkbox"/> subcontractor</td></tr><tr><td colspan="4"><input type="checkbox"/> other (specify) _____</td></tr></table>		<input type="checkbox"/> partner	<input type="checkbox"/> director	<input checked="" type="checkbox"/> employee	<input type="checkbox"/> consultant	<input type="checkbox"/> officer	<input type="checkbox"/> associate	<input type="checkbox"/> agent	<input type="checkbox"/> subcontractor	<input type="checkbox"/> other (specify) _____			
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<input type="checkbox"/> other (specify) _____													

10. List every foreign principal to whom you will render services in support of the primary registrant.

SCOTTISH ENTERPRISE, 150 BROOMIELAW, ATLANTIC QUAY, GLASGOW, SCOTLAND

11. Describe separately and in detail all services which you will render to the foreign principal(s) listed in Item 10 either directly, or through the primary registrant listed in Item 8, and the date(s) of such services. (If space is insufficient, a full page insert must be used.)

SCOTTISH DEVELOPMENT INTERNATIONAL CAN HELP BUSINESSES TAP INTO SCOTLAND'S KEY STRENGTHS IN KNOWLEDGE, HIGH LEVEL SKILLS, TECHNOLOGY AND INNOVATION.

12. Do any of the above described services include political activity as defined in Section 1(o) of the Act and in the footnote below?
Yes ☒ No ☐

If yes, describe separately and in detail such political activity.

THE SERVICES OF SCOTTISH DEVELOPMENT INTERNATIONAL, ON BEHALF OF SCOTTISH ENTERPRISE, HEADQUARTERED IN GLASGOW, ARE TO BROADEN SCOTLAND'S INTERNATIONAL APPEAL, AS A FIRST CHOICE OF KNOWLEDGE, FROM WHICH TO DEVELOP AND EXPLOIT INNOVATIVE TECHNOLOGIES AND IDEAS.

13. The services described in Items 11 and 12 are to be rendered on a
☒ full time basis ☐ part time basis ☐ special basis

14. What compensation or thing of value have you received to date or will you receive for the above services?

☒ Salary: Amount \$ 55,000 per ANNUUM ☐ Commission at _____ % of _____
☐ Salary: Not based solely on services rendered to the foreign principal(s).
☐ Fee: Amount \$ _____ ☒ Other thing of value \$3,050 PM RENTAL ALLOWANCE

15. During the period beginning 60 days prior to the date of your obligation to register to the time of filing this statement, did you make any contributions of money or other things of value from your own funds or possessions and on your own behalf in connection with any election to political office or in connection with any primary election, convention, or caucus held to select candidates for any political office? Yes ☐ No ☒

If yes, furnish the following information:

Date	Amount of thing of value	Name of political organization	Name of candidate
N/A			

NSD/CES/REGISTRATION UNIT
2012 FEB - 1 PM 3:14

EXECUTION

In accordance with 28 U. S.C. § 1746, the undersigned swears or affirm(s) under penalty of perjury that he/she has read the information set forth in this registration statement and that he/she is familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

11/29/2011
(Date of signature)

[Signature]
(Signature)

Footnote: Political activity as defined in Section 1(o) of the Act means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.